Put your inventory to work for your business and your technicians with MarginPoint

Every hour of every day your success is dependent on sending the right technician with the correct material to each job. MarginPoint is designed specifically to provide you with inventory management and automated replenishment solutions. **MarginPoint works in concert with your field service and financials software to provide the visibility, structure and automation you and your technicians need to manage your inventory.**

Control inventory and gain visibility by locating and using all your inventory before buying more
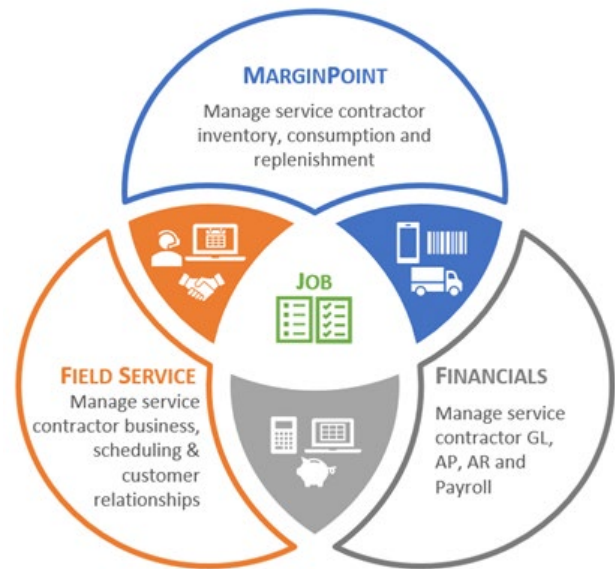
Never again will you purchase items that you have on a different truck, in transit or in a warehouse. With MarginPoint, you gain real-time visibility into your inventory in every location, as well as inventory in transit from your suppliers.

Make your technicians more productive

MarginPoint's mobile application is designed for technicians to quickly locate inventory and use it on the job. Truck inventory is optimized daily, providing your technicians with the supplies they need to complete jobs without searching their truck or wasting time visiting a supply house. Less time looking for material means more time completing jobs!

Your inventory choices drive your success

You control the inventory for your trucks and warehouse. You determine how much stock of each item, and how often it should be replenished. Whether you have one supplier or 10, MarginPoint's solution provides you with all the details you need to optimize inventory levels.

MARGINPOINT — Manage service contractor inventory, consumption and replenishment

JOB

FIELD SERVICE — Manage service contractor business, scheduling & customer relationships

FINANCIALS — Manage service contractor GL, AP, AR and Payroll
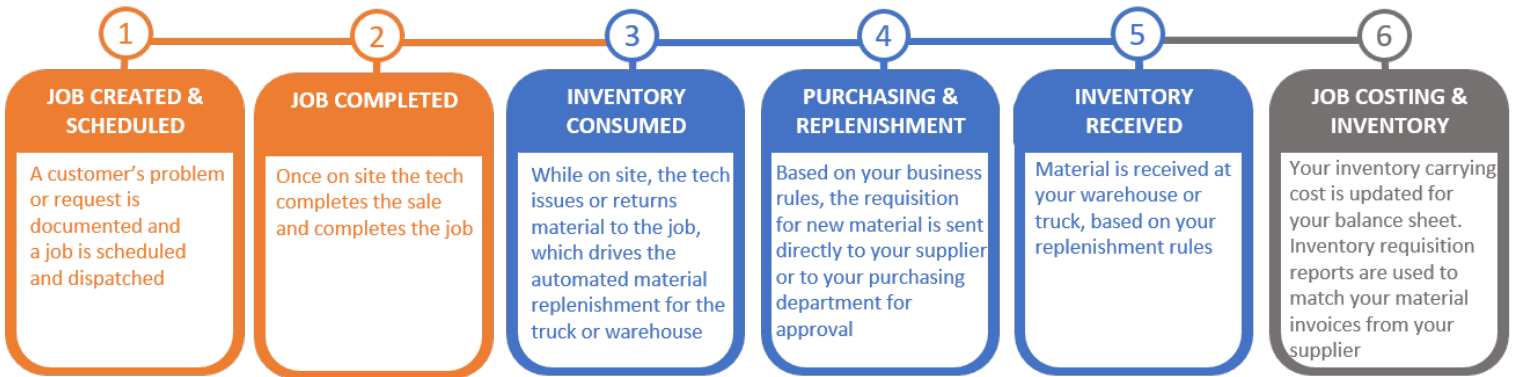
It's time for an inventory plan, not a shopping list

With MarginPoint, you can determine the minimum and the maximum inventory level for every item for each of your technicians, warehouses or trades. With the power of inventory optimization, you can drive purchasing decisions based on season, volume and best price.

How does it all come together?

Put simply, let each software solution do what it's best at! Your field service software has the capabilities you need to connect your customer with your services as quickly and effectively as possible. Your financial software sends invoices and manages revenue and expenses; maintains your balance sheet and provides financial reporting. With MarginPoint, you gain inventory valuation, visibility, material job costing, consolidated purchasing, automated replenishment and happy technicians! MarginPoint's restock routes allow you to determine how often to replenish and from which supplier. Choose to restock to your warehouse or directly to your trucks based on your rules.

Each of the Three Key Applications Help Your Business in Important Ways

① JOB CREATED & SCHEDULED	② JOB COMPLETED	③ INVENTORY CONSUMED	④ PURCHASING & REPLENISHMENT	⑤ INVENTORY RECEIVED	⑥ JOB COSTING & INVENTORY
A customer's problem or request is documented and a job is scheduled and dispatched	Once on site the tech completes the sale and completes the job	While on site, the tech issues or returns material to the job, which drives the automated material replenishment for the truck or warehouse	Based on your business rules, the requisition for new material is sent directly to your supplier or to your purchasing department for approval	Material is received at your warehouse or truck, based on your replenishment rules	Your inventory carrying cost is updated for your balance sheet. Inventory requisition reports are used to match your material invoices from your supplier

Automate material replenishment

Today's field service software does not provide you with the ability to plan, consume and replenish your entire inventory. Most require you to create purchase orders specific to a completed job. This practice of job-based replenishment is costing you money and frustrating your technicians. With MarginPoint you have a choice: Continue to replenish based on job or use a simple inventory plan to establish replenishment based on your desired inventory levels. Either way, you have control, full inventory visibility, as well as automated purchasing and replenishment for your trucks and warehouses.

True job costing based on actual material used

Most field service software can provide you with the *estimated* costs of material and labor for a job. MarginPoint provides you with the actual cost.

Working together to define your inventory and replenishment plan

Because every service contractor is unique, MarginPoint partners with you to use best practices that deliver benefits for each area of your business. In most cases, service contractors are set up and using the application in fewer than five days! MarginPoint provides our experience, people and product to quickly build, train technicians and support your inventory management and replenishment needs.

Are you ready for inventory management?

> **Contact MarginPoint Today!**
> **www.marginpoint.com**

Gain Visibility and Automation Throughout the Life of the Job with MarginPoint

① JOB CREATED & SCHEDULED	② JOB COMPLETED	③ INVENTORY CONSUMED	④ PURCHASING & REPLENISHMENT	⑤ INVENTORY RECEIVED	⑥ JOB COSTING & INVENTORY
☑ Business can match job, tech and material at time of scheduling	☑ Tech sees all the inventory before arriving	☑ Visibility of inventory within the company, prior to ordering more	☑ Automated routes create and send POs to suppliers	☑ Tech or warehouse can receive inventory quickly	☑ Job costing is completed based on true consumption
☑ Business can locate inventory at truck, warehouse or in transit	☑ Actual material used is reported	☑ Use of material tracked and managed based on inventory plan	☑ Spend can be consolidated and managed to maximize purchasing power	☑ Inventory receipts updated in real-time, with suppliers	☑ Material on jobs is accurate, based on tech's activities
☑ Tech time not lost in picking up inventory prior to job	☑ Visibility into "spot buys"	☑ Ability to transfer existing inventory from location to location	☑ Staff spends time on getting best price, optimizing inventory and consuming stale items	☑ Gain real-time integration with suppliers on status or back orders	☑ Business gains inventory valuation, usage and consumption data
	☑ Tech gains time per day by quickly locating inventory				